## Indo-German Training Centre

## **IGTC Mumbai**

### Dr. Günter Krüger Award for Excellence 2011

The Indo-German Chamber of Commerce acknowledged the concerted efforts of the Best Performing Students of the Indo-German Training Centre for the academic year 2009-2011 by awarding them with the Dr. Günter Krüger Award for Excellence at the IGCC Annual General Meeting on 23<sup>rd</sup> September 2011. The award was given in collaboration with the Goethe-Institut, Max Mueller Bhavan and the company finally recruiting the student. Four deserving students from the IGTC Mumbai, Chennai and Bangalore respectively were pleased to receive this prestigious award.



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Kunal Patil of IGTC, Mumbai received this award from V. K. Vishwanathan, the Managing Director of his recruiting company – Bosch Limited. IGTC, Bangalore bestowed this award to its two deserving candidates: Deborah Desouza of Mercedez Benz Research & Development and Meghna Hegde of Centrotherm Photovoltaics India Pvt. Ltd. Aruna V.N of HDFC Limited, from IGTC Chennai was also a proud recipient of this award. The award gave all the four students an opportunity to study a German language course with the Goethe-Institut in Germany and to understand best business practices in Germany through hands-on, practical training in his/her company.

- 1: Aruna V. N., IGTC Chennai student receives the award from Dr. Volker Treier
- 2: Deborah Desouza, IGTC Bangalore student receives the award from Clas Neumann, then Vice-President, IGCC
- 3:Kunal Patil, IGTC Mumbai student receives the award form Mr. V. K. Viswanathan, Managing Director
- 4: Meghna Hegde, IGTC Bangalore student receives the award from Karl Ludwig Kley, Chairman of the Board





### "Championing Success" – Bayer Scholarships

Open Training Programmes

### Placement Season at IGTC was a Big Bang

To provide deserving students with an opportunity to enhance their skills and get their careers off to a good start, Bayer launched a Scholarship Programme called "Championing Success" for the IGTC students. Subsequently, in September 2011, Bayer conducted a rigorous selection process consisting of a Written Test, Group Discussion and Personal Interviews to select four meritorious students from the Batch 2010 – 2012 – Karthik Shivshankar, Nithin E.V., Ekta Dusija and Vaishali Baid. On 4<sup>th</sup> November 2011, the Bayer Scholarships Event was hosted at Bayer House, Powai. Stephan Gerlich, Country Group Head, Bayer Group of Companies in India awarded the students with the Bayer Scholarship Scroll and the Bayer Scholarship amount of Rs.50,000/- each. Other top management professionals present at the event included Dr. Horst–Uwe Groh, Head of Corporate Human Resources Organization, Bayer AG; Dr. Tim Bielfeldt, Head of HR International, Bayer AG and K. S. Harish, Vice President HR, Bayer Group in India.

IGTC, Mumbai conducted Open Training Programmes for IGCC member companies during the months of January – February 2012. Five training programmes were conducted including Developing Decision Making and Problem Solving Skills, Winning through Service Excellence, Marketing for Non-Marketing Managers, Business Communication Skills, Finance for Non-Finance Managers.

The Placement season at IGTC for Batch 2010–12 commenced with a big bang with close to 50% of the batch of 48 having been retained by their training companies. It was only a closeknit group of about 25 students which formed the core placement team. Despite the upheavals in the economy of the West, this year too, the students have been welcomed into the fold by



Batch 2010-12

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many reputed German companies in India like BASF, Bayer, Bosch Limited, Bosch Auto Electronics, Deutsche Bank, Dr. Oetkers, Evonik Degussa, Hella, Lanxess, Nielsoft, Protos, Siemens, Schaeffler Group, Volkswagen and many more.

The atmosphere of utmost professionalism coupled with anticipation and excitement, filled the IGTC premises as the classrooms were converted to Group Discussion and gruelling Interview rooms. The most satisfying part of the whole placement process was the fact that the students have been able to secure dream profiles in excellent German companies and have begun a new journey toward fulfilling careers.

Convocation Ceremony Batch 2010 - 2012 **O**n 23<sup>rd</sup> March, 2012, the Indo-German Training Centre, Mumbai hosted its 19<sup>th</sup> Convocation Ceremony to mark a new beginning for the Batch 2010-2012. Stephan Gerlich, Country Group Head, Bayer Group of Companies was the Chief Guest, while Prasad Chandran, Chairman of BASF Companies in India and Head, South Asia and Dr. Bernd Forster, Deputy Consul General, German Consulate General in Mumbai were the Guests of Honour for the evening. Nirmal Bhogilal presided over the function as the Past President of the Indo-German Chamber of Commerce.



The Distribution of Certificates began with the announcement of the Dr. Günter Krüger Award for Excellence and the Bayer Scholarships Awards. All the students also received the BASF Corporate Governance and Business Ethics Certificates, along with their IGTC Certificates and the German Language Certificates from the Max Mueller Bhavan. Mr. Gerlich and Mr. Chandran awarded the certifi-

(I-r) Radhieka Mehta, Director, IGTC; Dr. Bernd Foster, Deputy Consul General, Mumbai; Stephan Gerlich, Country Group Head, Bayer Group of Companies; Prasad Chandran, Chairman of BASF Companies in India and Head, South Asia; Nirmal Bhogilal, Past President, IGCC and Bernhard Steinrücke, Dir.Gen., IGCC

cates. Representatives of companies such as Bosch, Evonik Degussa, Lanxess, Siemens, BBraun, who had played a vital role in training the students were also invited to participate in handing over of the certificates and the mementos, thereby encouraging all graduates.



Recipient of the Dr. Günter Krüger Award for Excellence, Karthik Shivshankar

The traditional cutting of the cake

The graduating batch 2010-1012

Trainee Selection Process 2012 - 2014 Several German organizations enthusiastically participate each year at IGTC to select future interns through the Trainee Selection Process. This time, the Indo-German Training Centre, Mumbai not only reconnected with traditional training and recruitment partners, but also involved several new organizations in the process and worked toward making the best fit between the students and the companies. The process was conducted over two days – 12th and 13th June 2012 over a varied range of technical and commercial students, who were eagerly awaiting opportunities to come their way.



Siemens Financial Services panel interviewing a candidate



The Bayer panel



The Bosch Automotive Electronics panel



The Bosch Controlling Division panel



The Forbes Marshall Panel

IGTC had got extensive support from the 20 partnering companies, which were BASF Group, Bayer Group, Bosch Automotive Electronics India, Bosch Limited, Claas India, Clariant Chemicals, Deutsche Bank Operations International, Dr. Oetker, Epcos India, Evonik Degussa India, Extentia Information Technology, Forbes Marshall, Freudenberg Filtration Technologies India, Häfele India, Hella Group, Lanxess India, NRB Bearings Limited, Siemens Limited, Sofitel Luxury Hotels and Wacker Chemie India. It was an absolutely distinctive experience for all the fresh and experienced candidates to undergo multiple rounds of interview with their dream companies before gaining admission to the IGTC business administration programme. As a result of this methodical and painstaking selection process, ultimately a cumulative strength of 55 trainees were inducted as Batch 2012 – 2014 at Indo-German Training Centre, Mumbai.



The Häfele panel

# Welcoming Batch 2012–2014

Bernhard Steinrücke inaugurated the Post Graduate Programme in Business Administration of Batch 2012-2014 held on 7<sup>th</sup> August 2012. He gave a brief insight on the training centre's parent body – Indo-German Chamber of Commerce and its numerous services which it offers to its member companies. Through his enlightening presentation he emphasized the role of the Chamber as being a significant catalyst for the promotion of trade and industrial relations between India and Germany. He ended his presentation with a small German speech which showed how simple it is to learn the German language. The function was unique as it had set the tone for commencement of the 18 month programme with pervasive enthusiasm. This year the batch comprises 55 students from technical and commercial streams who have commenced their journey of transformation with enthusiasm and hope as it will help them scale greater heights. The inaugural session followed by a week-long induction had set the students on the learning mode which in turn would mould them in their career path.



Inauguration of Batch 2012-2014 with the traditional 'Lighting of the Lamp' ceremony

Radhieka Mehta, Director, IGTC welcomes the new set of students



### **Executive Business** Management Programme



EBMP students give their final presentations and vivas

IGTC Mumbai marked the completion of its 2<sup>nd</sup> Batch of the Executive Business Management Programme by conducting presentations and vivas for the executive participants. The project was aimed for participants to form themselves in groups and present a topic which would culminate all their learning's of the past one year at the Institute. There were 8 groups who presented over a span of two days. Besides distinguished faculty members of IGTC, the vivas were conducted by experts from the industry too.

The projects were as follows:

- 1. Launch of tile adhesives for natural stones for BASF India
- 2. Radial Drilling machines for Batliboi Ltd.
- 3. Feasibility study for Expansion of Bosch Packaging technology Plant (Verna, Goa)
- 4. Introducing IVC III G (Intravenous Catheter Third Generation) for improving needle safety at B.Braun Ltd.
- 5. Feasibility Study for 1.5L Diesel Engine Localization for Volkswagen India
- 6. Market Study & Setting Up Manufacturing Facility For Single Core Wires In India for LAPP India

7. Two independent ventures on water purifiers stations and a 'one stop shop' for fresh fruit, ice-creams, yogurts,

### Inaugural of EBMP Batch 2012-2013

The 3rd batch of the EBMP was inaugurated on 14th July, 2012. The Batch comprises 29 participants from Indo-German member companies like BASF India, Batliboi, Beckman Coulter, Bosch, HDFC Ergo, Kübler Automation, Larsen & Toubro Infotech, MAN Turbo, Norddeutsche Landesbank, New Multifab Engineers, Rittal, Siemens, Sauer Danfoss and Seepex India with an average of 10 years of work experience. They have come from diverse functional areas and departments of their organizations like Accounts & Finance, Administration, Corporate Communications, Design & Development, Information Technology, International Relations, Operations, Packaging, Quality Assurance, Sales & Marketing and Technical Services.

The inaugural ceremony commenced with the welcome address by Radhieka Mehta, Director IGTC. This was followed by an inaugural address by Dr. Naik who emphasized the fact that this one year curriculum will facilitate greater depth in the learning process and accelerate their career graph in the corporate world.



Radhieka Mehta, Director, IGTC addresses the new EBMP Batch



The Executive Batch 2012-2013

### **Certificate Awarding** Ceremony of the EBMP Batch 2011-2012

The Certificate Awarding Ceremony of the 2nd Batch of the Executive Business Management Programme 2011-2012 was held at the IGTC Mumbai on 7th September 2012. The executive participants were accompanied by their spouses and children who joined in to celebrate this special occasion. Dignitaries from the Corporate were also present to encourage and motivate the participants.

Radhieka Mehta, Director IGTC, welcomed the participants, while Nirmal Bhogilal, Chairman and Managing Director, Batliboi Group applauded the participants for their hard work and dedication towards the programme despite their hectic work schedule. Mr. Steinruecke, Director General of the IGCC, highlighted the importance of developing necessary skills to achieve sustainable development. He stated that talent would be the scarcest resource for the economy of the future and that the executive programme would definitely give them an edge over the others in their organization.

The certificates and a token award were given to each participant. The Vote of Thanks was proposed by Mira Shah, Programme Co-ordinator.

### The Indo-German HR Forum

Five Indo-German HR Meets were anchored by the Indo-German Training Centre on 23<sup>rd</sup> September 2011, 8<sup>th</sup> November 2011, 10<sup>th</sup> January 2012, 19<sup>th</sup> April 2012 and 10<sup>th</sup> July 2012. They were attended by senior HR professional from various organizations such as A.T.E. Enterprises, B|Braun Medical (India), Bajaj Allianz General Insurance, BASF Group, Bayer Group, Bharat Forge, Bosch India, Brose India Automotive, Schaeffler India, Siemens Limited, ThyssenKrupp Industries India, Volkswagen India, Wacker Chemie India Pvt. Ltd., Wacker Metroark India Pvt. among many others.

Unanimously, it was decided that Mr. A. Krishna from Bosch Limited will be the Chairperson of the Indo-German HR Consortium in its first year. It was agreed upon that focused working groups should be formed in areas of mutual interest such as Joint Talent Attraction, Learning and Development, Expat Management and Sharing of Best Practices. It would be the responsibility of the working groups to arrive at a detailed plan in their area of mutual interest. Each of this working committee would be headed by one person with few members in it from different companies who would jointly work towards attaining a common goal.

Presentations made at the various meetings have included Employee Engagement at Siemens, Employee Satisfaction Survey at Bosch Limited, Learning and Development Initiatives in Indo-German organizations and Scope for Future Joint Initiatives by the L&D Working Group, Development of Employees at BASF, Linking Learning Initiatives & Talent Development at Bayer, Competency Management at Bosch.



Indo-German HR Meets at IGTC Mumbai

### HR Partners at Indo-German Urban Mela

The HR Partners also participated jointly at the first Indo-German Urban Mela in Mumbai in April 2012. Two symposiums on "Exploring Infinite Opportunities in German Organizations" on 16<sup>th</sup> and 17<sup>th</sup> April, 2012 were jointly hosted by Bajaj Allianz General Insurance Co. Ltd., BASF India Ltd., Bayer Group of Companies, Bosch Limited, Indo-German Training Centre, Lanxess India Pvt. Ltd., Merck Ltd and Siemens Ltd as an initiative of the Indo-German HR Fraternity. The symposium successfully brought together young students and distinguished industry experts to discuss what it means to be a part of a German Organization.

To mark the completion of one year of the HR Partner Forum in July 2012, Bosch hosted the HR Partner Meet in Bangalore with an absolutely inspiring and enriching lecture on the Evolving HR Professional by Prof. Vasanthi Srinivasan from IIM Bangalore. A visit to the Bosch Vocational Centre and Bosch Plant was made by the HR team.



Panel discussion at the Indo-German Urban Mela on 16<sup>th</sup> April: (I-r) S. Ramesh Shankar, Exec.VP HR, Siemens Ltd; Dr. Thomas Merbecks, VP, Technical Plant Management, Bosch Limited; Dr. Marek Dziki, M. D., Merck Ltd; K. R. Sekhar, Head of Procurement & Logistics, Bayer Group of Companies, Dr. Jörg Strassburger, M. D., Lanxess India Pvt. Ltd Bernhard Steinrücke, Dir. Gen., IGCC



The panelists on the 17<sup>th</sup> at IGUM: (I-r) Mukesh Mali,Business Partner, BASF; A. Gopikumar, VP, Commercial Plant Management, Bosch Limited; S. Ramesh Shankar, Exec.VP HR, Siemens Ltd; Zarir Desai, Director-Finance, Admin & Co. Affairs, IGCC; V. S. Anand, Business Director, Care Chemicals & Performance Chemicals Division, BASF in India and Devesh Srivastava, VP HR, Merck Ltd.

## **IGTC Chennai**

The commencement of IGTC, Chennai's 7<sup>th</sup> batch was held on September 7<sup>th</sup> 2011. There were 18 students who had enrolled in this batch. The maiden week had started with an induction programme structured to include introduction to management disciplines, soft skills and usage of communication skills in the corporate world. Students found the first week was very informative and reciprocated well to our course. The actual course commenced on 14<sup>th</sup> September 2011.

### Convocation Ceremony of the PGPBA Batch 2010-2012

The convocation ceremony of PGPBA Batch 2010–12 of the IGTC Chennai was held on 18<sup>th</sup> April 2012. The event, helmed by S. Raj, Regional Director, IGCC Chennai, was well attended by the student community and their families, academicians, members of the IGCC and IGTC fraternity, partnering and sponsoring organizations, and the media.

The ceremony began with Ranjit Pratap, Chairman-Southern Region Council, IGCC, & MD, Rialto Enterprise Pvt. Ltd, welcoming the gathering to the sixth convocation of IGTC Chennai. Highlighting the two decade history of IGTC, Mr. Pratap shared the industry's appreciation for IGTC's unique education mode of the dual academic system, where students are trained in theory and are engaged in a six month internship programme. With a growing pan-Indian presence, IGTC is set to embark on another unique initiative to provide skilled manpower – establishing a technical skills training institute in partnership with member companies at Pune later this year.



Convocation ceremony of PGPBA Batch 2010-12 at IGTC Chennai. (I to r on the dais: S. Raj, Regional Director, IGCC, Chennai; Bernhard Steinrücke, Dir. Gen., IGCC; V. K. Viswanathan, Vice-President IGCC & M.D., Bosch Limited, Christiane Cranshaw, Acting Consul General, Chennai Consulate; Ranjit Pratap, Chairman, SRC, IGCC & M.D., Rialto enterprises Pvt. Ltd & Dr. G. Srinivasan, HOD – Management Studies, IIT Chennai



Bernhard Steinrücke addressing the Convocation Ceremony Batch 2010-12

The Director-General of IGCC, Bernhard Steinrücke, provided an insight into the German industry's commitment to the Indian market as reflected in the largest ever FDI made in India by Germany. The establishment of the Daimler plant in Chennai, the Indo-German Urban Mela held across cities to showcase Germany in all its facets –culture, trade, urban infrastructure, etc., the MOU with Würth Group to train its growing manpower on technical skills, and the celebrations of the Year of Germany in India and Year of India in Germany – reflect Germany's commitment to grow its 60 year-old diplomatic and trade ties with India. He emphasized on the German model of vocational training, encouragement of trade and commerce through SMEs, regular participation in trade fairs and the mandatory membership of the Chambers of Commerce, which collectively drive the thriving German economy. He believes that IGTC contributes to a similar economic growth in India through its excellent students.

This was followed by a talk by Mr. Raghunathan, faculty member of the IGTC, who shared his fond memories of tutoring the students and urged them to develop the spirit of continual learning. In a reminiscence marked by candor and humor, Mr. Jayaganapathy, who was awarded as the Best Student for his excellence in academics, acknowledged the support of IGTC in shaping the student community into industry-ready professionals. Kishore Babu, AGM–HR, Schwing Stetter (I) Pvt Ltd, lauded the IGTC internship programme that provides the industry with skilled professionals and urged students to greater performance in their career.

As Head of Management Studies at IIT, Chennai, Dr. Srinivasan exhorted students to also factor in their societal obligations as they pursued their career and develop a sense of intellectual curiosity and imbibe the qualities of planning, patience and hard work.

Building on the theme of seeking knowledge to grow, Christiane Cranshaw, Acting Consul General, Consulate of the Federal Republic of Germany, Chennai, in her special address, applauded IGTC's initiatives in the education sector. Referencing the German Ministry of Education and Ministry of Financial Affairs that establish guidelines for the education sector, including a 30% quota for women managers, she encouraged more women to pick up managerial skills and enter the workforce.

In his convocation address, Mr. Viswanathan, Vice President, IGCC, MD, Bosch Ltd, echoed the theme of willingness to learn to grow, while practicing ethics and integrity, assuming responsibility, and displaying concern for the larger community. In an address interspersed with personal anecdotes, he shared his belief that a willingness to do/learn and an application of skills, is the right path to success.

Following this inspiring address, each of the dignitaries proceeded to award the Post Graduate Program in Business Administration certificates to the 31 graduating students of the Centre, marking this day as a significant milestone in the academic life of the students and IGTC, Chennai.



Mr. Jayaganapathy receiving the best outgoing student award cup for excellence from the Guests of Honour, Christiane Cranshaw and V.K. Viswanathan

Mr. Ashok Kumar, General Manager, IGTC, Chennai announced the topper of the batch – Mr. Jayaganapathy. He received the best outgoing student award cup for excellence from the Guests of Honour, Christiane Cranshaw & V. K. Viswanathan.

Mr. S. Raj, Regional Director of IGCC, Chennai proposed the vote of thanks to the dignitaries who honored the event with their presence and shared their valuable insights with the students. He appreciated the support extended by the partnering companies for their continued patronage and encouragement of the activities of the IGCC and IGTC. He acknowledged the support and cooperation of Consulate of Germany in Chennai. The event was well organised by IGTC Team concluded with an informal interaction between the dignitaries and the gathering of students, academicians, sponsors, members of partner organizations, over a sumptuous dinner.

 Batch updates
 The batch of 2011-13 students are currently undergoing their 6 months internship period in the following companies - BMW

 (3 Students); Dorma (6 Students); Bosch (3 Students); CRISIL (2 Students) and Lanxess India (1 Student).

The response to the batch 2012–14 has been encouraging. 26 Students have been enrolled. The inauguration of Batch 2012– 14 was held on 3<sup>rd</sup> September 2012, and the classes have commenced.

**Batch updates** 

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### Würth Group of Germany signs MoU with IGTC Chennai

The WürthGroup of Germany which is a **4**.7 billion conglomerate engaged in 5 diversified business of Auto, Metal, Wood, Construction and Industry and having a presence in 84 countries, has entered into an agreement with the Indo-German Training Centre Chennai on 12th April 2012 for a Professional Management Training programme based on the German dual education system.

The objective of this strategic alliance is to dynamically developing the employees of Reinhold Würth India Pvt. Ltd. to enable them face the constant challenges of managing businesses and contribute their ideas and creativity to the organization in promoting achievements as a part of the Corporate Culture.

Signing of the MoU (I-r) S. Raj, Reg. Dir., IGCC Chennai; Bernhard Steinrücke, Dir. Gen., IGCC; Benjamin Würth, Head of Business Development Asia, Würth Group and Sai Prasad, M.D., Reinhold Würth India Pvt. Ltd.



## **IGTC Bangalore**

# Induction of Batch 2011–2013

The Batch of 2011-2013 started their PGPBA course in August 2011 with a three day induction programme. Bernhard Steinrücke, Director General, IGCC made a warm and inspirational welcome speech. The induction programme which included intercultural training and two days of soft skills training helped the new students to be prepared for the 18 months at IGTC.

In accordance with the German Dual training system, the students started their company trainings in January 2012 with assigned German companies situated in Bangalore. Our students trained at German companies in India such as SAP, Bosch Automotive Electronics, Continental, Carl Zeiss, Bajaj Allianz, GW Precision and EFD Induction, where they have been exposed to day to day activities that have enhanced their managerial capabilities and rightly complemented the classroom training.

#### **Solar Delegation**

The Solar Delegation was organized by the German Federal Ministry of Economy and Technology (BMWi), the renewable academy AG (RENAC) and the IGCC and took place on 14<sup>th</sup> November 2011. The objective of the delegation was to create business opportunities in India for solar technology companies from Germany and to create awareness among Indian companies and state governments.

Students of the Batch 2011-2013 from IGTC, Bangalore were given the responsibility of ensuring the smooth functioning of the day long solar delegation event. Everyone was eager to make use of the opportunity to learn event management skills. Students were assigned various tasks, such as the registration of guests, seating arrangements and audio-visual arrangements and distribution of brochures. Students efficiently assisted the participants during the interactive session where Indian businessmen discussed business opportunities with their German counterparts. Listening to experts speaking on renewable energy, its latest technological advancement and the immense possibilities in India was very enlightening to the students. They were also enthusiastic about interacting with young entrepreneurs from India and Germany and were motivated to become entrepreneurs themselves.



Students explaining IGTC programmes to an interested candidate



Students helping with the registration of guests

### IGCC football tournament 2012

On Sunday, 22<sup>nd</sup> January 2012, 16 teams from Indo-German companies participated in the IGCC Annual Football Tournament 2012 at the Golden Palms Resort in Bangalore. The 8 member IGTC team drawn from students of both batches participated in the tournament. Several other Students cheered them on. Although IGTC did not win the tournament, the winner of this year's tournament is SAP Labs, one of IGTC's partner companies. It was a memorable experience for the students and the participation trophy received is prominently displayed at the IGTC premises to remind everybody of this great event on a sunny and pleasant day in Bangalore.



IGTC team with supporting IGTC spectators including Audrey D'Souza and Rosa Homburg

Besides the sportive aspect of this event, the students also enjoyed the intercultural learning they experi-

enced at the event. The students practiced their German and enjoyed typical German food for lunch. This was indeed their first encounter with "*Bratwurst*", "*Kartoffelsalat*" and "*Nudelsalat*" which they enjoyed immensely.

#### **Guest lectures**

IGTC Bangalore organized a series of corporate lectures from September 2011 to January 2012 on interesting management topics which supplemented the academic lectures.

Social Media Networking	Gaya Vinay – Social Media strategist from New York, working in the fields of Social Media & Digital Marketing
Neuro Linguistic Programming	Suren Dixit - Managing Director, IKA India Pvt. Ltd.
Planning and Organization	Jutta Overmann – Trainer, Forum Berufsbildung (Germany)
Change Management/Six Sigma	Rajneesh Kumar – Business Management Service Centre – Change Management, DBOI Global Services, Deutsche Bank Group
How to build a successful career	Srinivas P. Kamisetty - Managing Director, Lapp India Pvt. Ltd.

Gaya Vinay explaining to the audience how to create and manage a facebook page



# Indo-German students' meet

**On** 9<sup>th</sup> March 2012 eight German students pursuing their 'Masters in Geographical Economics' at the Universität Halle-Wittenberg visited the IGTC Bangalore. The main purpose of their visit was to gain insight into the Indian culture, learn about Indian social system and economics.

The session started with a welcome speech, followed by an introduction in German of the IGTC students, Batch 2011–2013. The IGTC students gave a presentation to explain the activities of the IGCC as well as the IGTC. A well prepared photo video depicted the life at IGTC. At the end of the presentation session the IGTC students showed videos, highlighting Bangalore's places of interest.



Group photo with IGTC students from the Batch 2011-2013 and German students from the Universität Halle-Wittenberg

In order to get to know each other's country and culture, students were encouraged to exchange their ideas in a question and answer session. This QEtA

round gave students a better understanding of the Indian and German culture. The session turned out to be interesting with different views, angles and examples of students' lives. Especially themes, such as family values, social life, culture and economic conditions in Germany and in India were discussed enthusiastically.

## Convocation of Batch 2010–2012

The 3<sup>rd</sup> annual convocation ceremony of IGTC Bangalore, Batch 2010–2012, took place on 17<sup>th</sup> April 2012. It was an honour to welcome Dr. Ingo Karsten, Consul General, German Consulate General in Bangalore, Claude d'Gama Rose, Managing Director, Continental Automotive Components India Pvt. Ltd. and Enrico Rühle, Managing Director, TÜV Rheinland India Pvt. Ltd. as guests of honour.

Valuable industry representatives, esteemed faculty members, parents and friends welcomed the 15 students of the graduating batch with a standing applause. It was a proud moment for the students to be welcomed with such enthusiasm and appreciation. Bernhard Steinrücke, Director General, IGCC in

his opening speech welcomed our distinguished guests and the students.



IGTC Bangalore graduating batch 2010-2012

Claude d'Gama Rose expressed how 'blessed' the students were to be graduating at this point in Indian history and how well poised they are to bring about genuine change and inclusive growth. Enrico Rühle gave valuable advice to the students: to be passionate about their jobs, to show perseverance and to be good at whatever they do.

It was also a great honour to have Ehsan Shariff, CEO Asia Business, Prion PLM & IT Services Pvt. Ltd. at the convocation function. Prion Group is the global services partner of Siemens PLM Software and has partnered with the IGTC Bangalore since its inception. Beyond training, Prion, till date, has employed four students to pursue their dream careers. From among these four students, two are winners of the Dr. Günter Krüger Award for Excellence: Ashwini Ogale from the first batch of 2008-2010 and Aakanksha Sharma from the recently graduated 2010-2012 batch.

### IGTC at the Indo-German Urban Mela

"Germany and India 2011-2012: Infinite opportunities" – that is the slogan of the Germany Year in India celebrating the 60<sup>th</sup> anniversary of Indo-German diplomatic ties. In the light of this occasion the "Indo-German Urban Mela," a travelling exhibition across five metropolitan cities in India was conceptualized, showcasing German companies in a unique set of modern multi-purpose pavilions. The focus of the exhibition is urban youth and city development. The Indo-German Urban Mela in Bangalore took place from 22<sup>nd</sup> June to 1<sup>st</sup> July 2012 at Palace Grounds and was a huge success.



An IGTC student explaining our programmes to school students

The IGTC participated in the Urban Mela and had a desk in the pavilion of the Federal Ministry of Education and Research. The stall received a

large number of visitors who were interested in knowing about our unique management programmes. It was an interesting experience and the Bangalore team enjoyed it thoroughly.

Inauguration of 1st EBMP (Executive Business Management Programme) batch **On** 7<sup>th</sup> July 2012, IGTC Bangalore inaugurated their first EBMP Batch – 2012–2013. 16 working professionals mainly from various Indo-German member companies, such as EFD Induction, Guhring, GW Precision, Infineon, Rittal and Würth Elektronik started their weekend course at IGTC. For one year they will be part of IGTC to gain knowledge in various management subjects and thus enhance their careers.

The new batch was welcomed by Audrey D'Souza, Regional Director, IGCC and Director IGTC and by Rosa Homburg, Academic Programme Manager IGTC. Each EBMP participant was welcomed with two complimentary books to facilitate and support their studies.



First EBMP batch – 2012-2013 at IGTC Bangalore with Marketing Management faculty B. S. Prakash, Audrey D'Souza and Rosa Homburg

### Customized Training Programmes

#### Training the Trainer

The IGTC Bangalore hosted a six day Train the Trainer Programme from 2<sup>nd</sup> to 4<sup>th</sup> February 2012 and 23<sup>rd</sup> to 25<sup>th</sup> February 2012. The training covered modules related to soft skills, communication skills, planning and organization skills. Silke Wilhelms and Jutta Overmann, German trainers at Forum Berufsbildung Berlin, conducted the training at the premises of the IGTC. Forum Berufsbildung is an organization with 25 years of experience in vocational and professional training in Germany. The trainers' course prepared the participants to learn and use special tools for sustainable and modern teaching in different target groups.

Audrey D'Souza, Director, IGTC Bangalore and Rosa Homburg, Academic Programme Manager at the IGTC Bangalore, attended this training which was very interesting and a great learning opportunity. The creative training style of the trainers helped enhance the learning experience.



<sup>9</sup> Train the Trainer programme participants with German trainer from Forum Beed rufsbildung

#### Intercultural Training

**O**n 10<sup>th</sup> August 2012 the IGTC Bangalore organized an Intercultural Training at Terex India Pvt. Ltd. The company is increasing its operations in Germany. In order to prepare the employees for their interaction with Germans and their travel to Germany, Rosa Homburg introduced them to the German work culture, geography, life style and language.



The training was well received by the 12 participants and all of them were eager to learn and to ask questions. The various exercises and games helped to make it an interesting, interactive and successful event which will be very useful for all participants in the future. The company's HR Manager was very pleased with the outcome and will not hesitate to contact IGTC for trainings in the future.

Training participants from Terex India Pvt. Ltd.

Participants discussing topics during a group exercise



Visit to DMG Mori Seiki Tech Centre **On** 23<sup>rd</sup> August 2012, a group of 12 IGTC students visited the DMG Mori Seiki "Tech Centre" located at Peenya in Bangalore. The students were welcomed by Tobias Würtz, CEO Assistant (Asia I), who gave a brief introduction about the company. Afterwards, the students visited the showroom where the machines were displayed. Mr. Anil, engineer at DMG Mori Seiki, led the students and explained briefly about each machine. They learned which products can be made with the machines that the company manufactures. The students were also exposed to some live demonstrations. A presentation about the world wide DMG Mori Seiki Group and the entire product palette of the group was well received by our students. This was indeed their first such visit which they found very informative and interesting.

Audrey D'Souza, Director, IGTC Bangalore states, "We hope to organise such visits regularly as such activities beyond the academic curriculum will give our students an all round education and help build a rapport with German organizations."

### **IGTC Kolkata**

# Convocation of IGTC Kolkata's first batch

The highlight of the year was IGTC Kolkata's first convocation ceremony held on 4<sup>th</sup> May 2012 at the Goethe Institut /Max Mueller Bhavan Kolkata. Rainer Schmiedchen, Consul General of the Federal Republic of Germany in Kolkata attended as Guest of Honour, while Clas Neumann, Sr. VP and Global Head, SAP Labs Network was the Chief Guest. Bernhard Steinrücke,

> Director General, IGCC, Indrajit Sen, Chairman, IGCC Regional Council, Dr. Martin Wälde, Director, Goethe Institut / Max Mueller Bhavan and Thorsten Kötschau, Regional Director, IGCC



Convocation Ceremony of the first batch of IGTC students at the Max Mueller Bhavan Auditorium

Kolkata were present on the occasion and shared their views with the students.

The highlight of the evening was the announcement of the Dr. Günter Krüger Award for Excellence by Mr. Steinrücke, sponsored by the Goethe Institut / Max Mueller Bhavan. The winner, Vineet Meharia, is presently undergoing further training in German language at Munich, Germany.

IGTC students on their Convocation Day

# Admissions Batch 2012–14

Students of the first batch have been placed with Bosch, Hansaflex JDS Hydraulics, Harbauer India, Hunger Hydraulik, IDFC, International Combustion, Metro Cash & Carry, M.N. Dastur, Quippo Construction Equipment and others.

Students selected through the IGTC written test, group discussion and personal interviews were invited for the interviews with IGCC member companies. On 28<sup>th</sup> and 29<sup>th</sup> of June 2012, BOC Limited, Hansaflex JDS Hydraulic, Harbauer India, INDIAlpha, International Combustion, Lorch Welding Products, Stollberg India, Wacker Metroark and W.Hunger Hydraulics India visited IGTC Kolkata to select students for the 6 months practical training phase. The practical training is an important part of the management education based on the German Dual System.



Trainee Selection Interview at IGTC Kolkata



First day of IGTC Kolkata Batch 2012-14

#### A new beginning

Finally, the new students gathered for their first "class" at IGTC Kolkata on 3<sup>rd</sup> August 2012, which was given by Mr. Steinrücke, Director General, IGCC, who came especially from Mumbai to welcome the students. Mr. Steinrücke introduced the students the trends in Indo-German Trade and Investment, highlighting the importance of India as a destination for German companies. The talk culminated with a 3-minute crash-course in German language, leaving the students surprised and looking forward to more!

The event was also attended by Dr. Martin Wälde, Indrajit Sen and Thorsten Kötschau, along with Eastern Region Council members and corporate guests.